

# Use Case

### What is Downtime Costing Your Company?

Minimizing Downtime Can Save Your Company Tens of Thousands of Dollars

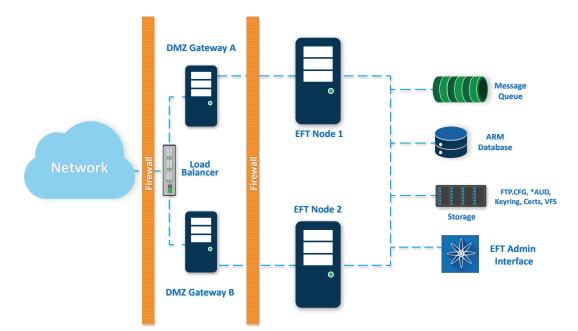
Think about the last time your systems were down. Promised orders weren't sent. Customer support worked overtime answering calls from angry customers. How many thousands of dollars in refunds and overtime did that cost your company—not to mention your damaged reputation. How many future sales did you lose from that one incident? How would you like to prevent that from ever happening again?



### Your Company Runs on File Transfers

Whether you are receiving orders from online customers or sending payroll to an offsite accounting service, you need those transfers to continue non-stop. When the transfers stop, your business stops. When you have a file server that does just one thing, does anyone notice when it goes down? Do you have monitoring in place to let you know there is a problem? Even if you do have monitoring in place, what happens when you notice a problem? Does your network admin get a call at 3 am to come in and fix it? Do you have to call a consultant to come in and fix it? How long are you left with no transfers coming in or going out? How often can you afford to do that?

Globalscape has a better solution.



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### Don't Miss One More Transfer—Connect Multiple Servers in Active-Active Configuration

Globalscape's managed file transfer (MFT) software solution offers an active-active configuration of two or more servers so that if one goes down or gets overloaded, other servers continue uninterrupted. All of the servers communicate with the same database, and a load balancer and a message queue coordinate the work. In addition, Globalscape's solutions stay in the internal network, protected behind the firewall, while an associated proxy server brokers connections in the DMZ, without ever storing data in the DMZ.

Automated workflows and events are coordinated between "nodes" to provide highly available automation. The administrator designates load balancing of the event processing and specifying failover nodes for event triggers. If a node does go down, the system can notify you—and assure you that other servers are still running and transferring the files.

### But I Have a Virtualized Network...

You might think that because your system is virtualized, you don't need an active-active setup. A highly available, virtualized environment helps protect against hardware failures, but that doesn't mean your critical MFT services are protected from downtime. Planned and unplanned operating system and software upgrades and patches will interrupt your virtual services, too. You'll still need to have other servers to take the load when one is down.

Globalscape's software solutions are easy to implement and fast to set up, usually within a day or two, depending on the complexity of your system. If you need help, Globlascape's Professional Services team has deployed numerous configurations on a variety of networks, and can help you be up and running in no time. They can also help you configure a variety of automated workflows to remove many of your maintenance headaches.

### Manage Your Downtime

Manage your downtime by eliminating it altogether. A Globalscape Enterprise Solution Specialist can help you determine how much money you can save with an active-active, highly available file transfer solution—and your network admin can get some sleep.