# Exchanging Large Files with External Partners

User-Friendly, Traceable File Exchange

Exchanging large files with external partners can be "business as usual" or a long, painful experience. If your company doesn't provide an easy way for external partners to send you large files, they are going to find other methods. Your partner may have no choice but to use a free or low-cost cloud solution available over the Internet. However, your IT department may have blocked access to cloud file-sharing websites like Dropbox, Hightail, or Wetransfer to avoid security issues. These types of solutions can open your system up to access that you have no control over and no way to track which files are transferred by whom.
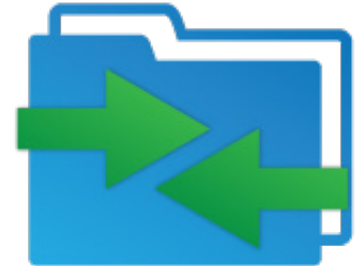
When company-provided technology comes up short, employees regularly turn to consumer-grade tools to share large files.

Are Employees and Partners Putting Your Data at Risk?

When employees use consumer-grade alternatives in the enterprise, frustration and productivity issues quickly devolve into serious security and compliance vulnerabilities, repeatedly putting organizations and their customers at risk.

According to a Globalscape survey of more than 530 corporate end users:

- 63 percent of employees have used remote storage devices, like USB drives, to transfer confidential work files.

- 45 percent of employees have used consumer sites like Dropbox and Box to share sensitive business information.

- 30 percent of employees have used cloud storage services for work-related files.

Even if your IT department has locked down your internal network, your external partners might not be so vigilant.

How can you exchange large files with external partners without putting your data at risk?

Secure File Exchange is Globalscape's Core Business

Since 1996, Globalscape has developed and continues to provide secure solutions to easily and securely exchange files. Globalscape has solutions that your external partner can access from a standard web browser, with no software for them to install and configure. Which secure, traceable solution is for you depends on your needs:

- External partners who need occasional or "one-off" access:

  » When you install Mail Express, a server-side solution that can be accessed via a web browser, external users can drop-off and pick up files at a web address (URL) provided to them by internal users. Additionally, internal users can send and receive files of any size from the web portal or within Outlook using the Mail Express Outlook Add-On.

- External partners who regularly need to exchange files with you:

  » When you add Globalscape's Enhanced File Transfer™ (EFT™) platform to your network, external partners can access EFT's files using a web browser. A robust permissions-based system enables administrators to restrict user access to certain functions and/or areas (e.g., allowing access to only a specific folder and/or only a specific file type).

- External partners who need mobile access:

  » EFT's Mobile Transfer Client allows access to EFT's files via the most popular mobile devices. Users must have an account on EFT to access files via the Mobile Transfer Client, and must install the Mobile Transfer Client app on their device.

  » Additionally, EFT's built-in clients and the Mail Express drop-off and pick-up portals can be accessed using the web browser on your mobile device.

Each of these solutions provide tracking, auditing, and reporting for every transfer, so there is never a question about who sent it, who it was sent to, how/when it was sent, and when it was received.

Whether you need to exchange files with external partners 24/7 or once in a blue moon, Globalscape has the secure solutions that work for you!

- To learn more about Mail Express, visit http://www.globalscape.com/file-sharing/.

- To learn more about the EFT platform and its clients, visit http://www.globalscape.com/mft/.