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Sachin Narayanapillai
Associate Consultant at UST Global



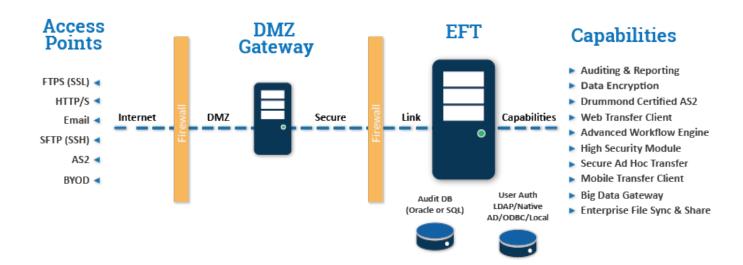
UST Global[®] Enlists Globalscape[®] to Advance File Transfer Operations

Enhanced File TransferTM (EFTTM) Platform Reduces Time to Manage File Transfers by 60%

<u>UST Global®</u> provides information technology and business process outsourcing services for Global 1000 enterprises, including around the-clock consulting, data management, e-commerce, and application development services. Founded in 1999, the company quickly expanded from its California headquarters to India, Malaysia, Mexico, the Philippines, and the United Kingdom.

As UST Global expanded, the company's information-sharing needs began to evolve. Sending files was no longer only about getting information from point A to point B, but security, compliance, efficiency, and management had also become more crucial than ever before.

"Our file transfer platform was holding our organization back, because it provided minimal security and lacked automation," said Sachin Narayanapillai, Associate Consultant at UST Global. "We needed a new solution that would streamline operations."





Security, Compliance, and Efficiency Top File Transfer Needs

Globalscape was the standout solution when compared to other MFT offerings. "After reviewing all of our system needs and evaluating numerous secure FTP solutions, we selected <u>Globalscape's Enhanced File Transfer solution</u> because of its powerful and wide-ranging functionality," said Narayanapillai.

Today, UST Global uses EFT to move files between clients and vendors, and to help facilitate productivity and efficiency for remote workers. The product works so flawlessly, that system administrators often forget that EFT is even running.

"We transfer more than 150 GB files per week. Finding an easy way to manage and automate the process was critical for our success," said Narayanapillai.

Additionally, EFT enables UST Global to:

- Reduce the time required to set up file transfers by 60%
- Exceed internal and client mandates for compliance
- Protect and secure all file transfers, ensuring that only intended recipients can access files.
- Automate day-to-day reporting responsibilities.
- Reduce the administrative tasks necessary for supporting routine file exchanges.

"Globalscape's solutions have improved day-to-day operations for clients, administrators, and remote users, without requiring any additional training. The range of features and powerful security functionality receive rave reviews from all of our end users. EFT is a reliable and secure file transfer solution," said Narayanapillai.

About Globalscape

Globalscape ensures the reliability of mission-critical operations by securing sensitive data and intellectual property. Globalscape's suite of solutions features Enhanced File Transfer™, the industry-leading enterprise file transfer platform that delivers military-grade security and a customizable solution for achieving best-in-class control and visibility of data in motion or at rest, across multiple locations. Founded in 1996, Globalscape is a leading enterprise solution provider of secure information exchange software and services to thousands of customers, including global enterprises, governments, and small businesses.