



## ENHANCED FILE TRANSFER

Software trusted by the U.S. Army  
and Fortune 100 Companies.

## AUTOMATING SECURE FILE TRANSFERS FOR INSURANCE SOLUTIONS

### THE INITIAL CHALLENGE

As Scandinavia's major supplier of IT solutions for the insurance and pension sector, Denmark-based FDC supports the region's leading insurance providers. FDC delivers life, damage, non-life and health insurance solutions using a powerful, cloud-based solution platform and Software-as-a-Service model with its F2100 platform. FDC's solution architects work closely with their customers to develop custom solutions based on the company's solution platform.

Insurers must manage daily file exchanges with partners and customers. Because these files often include financial data, privacy and security are critical. To meet the needs of customers and partners using different file transfer protocols, FDC's developers would write secure FTP processes for each customer implementation.

FDC set out to find a better solution for handling secure file transfers as part of its insurance and pension-related solution platform. Any file transfer solution needed to support multiple secure file transfer protocols, integrate with the .NET platform and provide high levels of security for sensitive and regulated data.

### SOLUTION

To identify and implement the file transfer solution, FDC engaged with Accolm, an IT consulting company and Globalscape partner based in Sweden that specializes in enterprise security and application integration. After evaluating several secure FTP solutions, the team chose Globalscape Enhanced File Transfer™ (EFT) because of its range of features and ability to integrate with the .NET platform. According to Henrik Levring, Head of Department at FDC, "Globalscape EFT fits very well with our core platform, which uses the .NET platform."

Specifically, Globalscape EFT addresses the company's strict security requirements, with support for multiple protocols, encryption at rest and in transit, and audit and reporting. The DMZ Gateway enhances both security and efficiency by proxying requests from insecure inbound connections from the DMZ to the network.



*"Both Accolm and Globalscape have been very helpful as we integrated EFT with our solution. As a Globalscape Platinum Support customer, we have been pleased with the proactive help and rapid response to all of our questions."*

*- Henrik Levring, Head of Department at FDC*



FDC used EFT's advanced workflow capabilities to develop file transfer workflows for its customers to automate the secure exchange of insurance and pension information with partners and others. The FDC team is integrating EFT workflows with SQL Server databases, IBM WebSphere message queuing and other components of their platform.

Say Levring, "Both Accolm and Globalscape have been very helpful as we integrated EFT with our solution. As a Globalscape Platinum Support customer, we have been pleased with the proactive help and rapid response to all of our questions."

## RESULTS

By replacing its disparate and manually coded file transfer processes with automated workflows using Globalscape EFT, FDC has seen improvements in security, resiliency and agility.

- > **Accelerated application deployment:** Using EFT accelerates the process of configuring automated and secure file transfers for its various customers. Says Levring, "EFT gives us one tool to use for all file transfers, capable of handling multiple protocols depending on partner needs. And the error handling is better and more consistent than before."
- > **Better visibility:** EFT's Business Activity Monitoring (BAM) dashboard gives FDC real-time insight into file transfers and business transactions. And EFT offers instant auditing and reporting capabilities for all file transfers.
- > **Enhanced workflows:** FDC is taking advantage of EFT's Advanced Workflow Engine to create automated workflows for customers. According to Levring, "Using EFT with .NET simplifies advanced workflows."

While the initial development efforts have focused on file transfers with external partners, FDC also plans to use Globalscape EFT as a strategic tool for transferring files securely between its own internal applications.

"Globalscape EFT gives us the security and visibility we need to create automated file transfers for our customers within our insurance platform," said Levring.

## ABOUT GLOBALSCAPE

Globalscape ensures the reliability of mission-critical operations by securing sensitive data and intellectual property. Globalscape's suite of solutions features EFT Server™ software, the industry-leading enterprise file transfer solution that delivers military-grade security and a customizable platform for achieving best-in-class control and visibility of data in motion or at rest across multiple locations. Founded in 1996, Globalscape is a leading enterprise solution provider of secure information exchange software and services to thousands of customers, including global enterprises, governments, and small businesses.